



Combined/Consolidated Financial Statements
April 30, 2022 and 2021

United States Ski and Snowboard and Affiliated Entities

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Independent Auditor's Report

The Boards of Directors and Trustees
United States Ski and Snowboard
United States Ski Team Foundation
Park City, Utah

Report on the Audit of the Combined/Consolidated Financial Statements

Opinion

We have audited the combined/consolidated financial statements of United States Ski and Snowboard and affiliated entities (the Companies), which comprise the combined/consolidated statements of financial position as of April 30, 2022 and 2021, and the related combined/consolidated statements of activities and cash flows for the years then ended, and the related notes to the combined/consolidated financial statements.

In our opinion, except for the effect of the matter explained in the Basis for Qualified Opinion paragraph, the accompanying combined/consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Companies as of April 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Qualified Opinion

As more fully described in Note 1 to the combined/consolidated financial statements, the Companies elected not to adopt the provisions of FASB ASC 958-605, Not-for-Profit Entities: *Revenue Recognition*, related to the refundable Employee Retention Credit. In our opinion, accounting principles generally accepted in the United States of America require that the credit be recognized in the period in which the conditions relating to the credit have been satisfied and at the point of submitting the ERC through an amended Form 941-X. The effect on this departure is an understatement of the change in net assets for the year ended April 30, 2022, and net assets as of April 30, 2022, of \$905,996. The Companies applied for the ERC and have not received this funding as of the date of this report, causing uncertainty in the timing of the receipt from the IRS, thus the Companies have determined to take a more conservative approach to recognizing this revenue when the funding is received.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities of the Audit of the Combined/Consolidated Financial Statements section of our report.

We are required to be independent of the Companies and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Combined/Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these combined/consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined/consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined/consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Companies' ability to continue as a going concern for one year after the date that the combined/consolidated financial statements are available to be issued.

Auditor's Responsibilities of the Audit of the Combined/Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined/consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined/consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined/consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined/consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Companies' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined/consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Companies' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the combined/consolidated financial statements as a whole. The combining/consolidating statement of financial position and combining/consolidating statement of activities are presented for the purposes of additional analysis and is not a required part of the combined/consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined/consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the combined/consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined/consolidated financial statements or to the combined/consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined/consolidated financial statements as a whole.

A handwritten signature in cursive script that reads "Eide Bailly LLP".

Ogden, Utah
July 27, 2022

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Financial Position
 April 30, 2022 and 2021

	2022	2021
Assets		
Current Assets		
Cash and cash equivalents	\$ 10,924,137	\$ 13,854,842
Accounts receivable, net	2,351,458	1,619,875
Contributions receivable	30,000	712,000
Inventories	81,626	147,604
Prepaid expenses	709,401	667,299
Total current assets	14,096,622	17,001,620
Endowment Investments	62,018,410	59,741,744
Quasi Endowment and Purpose-Restricted Investments	2,405,454	2,470,317
Contributions Receivable	739,999	-
Property and Equipment, Net	16,043,651	17,104,946
Other Assets	1,350,745	1,528,251
	\$ 96,654,881	\$ 97,846,878

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Financial Position
 April 30, 2022 and 2021

	2022	2021
Liabilities and Net Assets		
Current Liabilities		
Checks issued in excess of bank balance	\$ -	\$ 14,403
Accounts payable	1,288,892	1,807,722
Accrued liabilities	1,988,060	772,960
Current maturities of long-term debt	342,501	370,984
Deferred revenue	2,561,099	6,448,760
	6,180,552	9,414,829
Paycheck Protection Program (PPP) Loan, Less Current Maturities	-	2,005,151
Long-Term Debt, Less Current Maturities and Unamortized		
Debt Issuance Costs	14,803,378	15,027,725
Deferred Revenue	2,994,250	1,241,449
Interest-Rate Swap	-	21,336
	23,978,180	27,710,490
Net Assets		
Without donor restrictions		
Undesignated	8,101,473	7,929,427
Designated by the Board as quasi endowment	1,950,536	2,016,798
	10,052,009	9,946,225
With donor restrictions		
Purpose and time restrictions	613,584	453,519
Purpose restrictions - endowment earnings	2,737,110	3,586,048
Perpetual in nature - endowments	59,273,998	56,150,596
	62,624,692	60,190,163
Total net assets with donor restrictions	62,624,692	60,190,163
Total net assets	72,676,701	70,136,388
	\$ 96,654,881	\$ 97,846,878

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Activities
 Years Ended April 30, 2022 and 2021

	2022	2021
Changes in Net Assets Without Donor Restrictions		
Revenue and support		
Sponsorship contracts and rights fees		
Revenue	\$ 14,726,474	\$ 12,103,070
Fulfillment expense	(7,263,040)	(5,638,276)
	7,463,434	6,464,794
Contributions and fundraising activities		
Revenue	17,272,308	12,489,630
Fulfillment expense	(4,204,556)	(2,314,979)
	13,067,752	10,174,651
Self-funded regional programs		
Revenue	296,743	77,807
Fulfillment expense	(296,743)	(77,807)
	-	-
Membership and competition dues and fees	6,235,508	5,297,660
Grants from United States Olympic and Paralympic Committee	6,406,273	6,007,415
Grants from USSAIF	74,198	71,860
Athletic grant from endowment	1,797,414	1,895,566
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	2,010,027	2,536,807
Other revenue, net	662,053	745,273
Net assets released from donor restrictions	1,219,717	1,024,822
Net revenue and support available for programs and administration	38,936,376	34,218,848
Costs of programs and administration		
Elite team athletic programs	(20,097,713)	(17,174,536)
Domestic athletic programs	(5,278,019)	(5,304,089)
Events	(4,884,055)	(2,856,393)
General and administration	(7,268,124)	(5,475,200)
Grants	(1,257,755)	(1,048,922)
	(38,785,666)	(31,859,140)
Change in undesignated net assets from operations	150,710	2,359,708

United States Ski and Snowboard and Affiliated Entities
 Combined/Consolidated Statements of Activities
 Years Ended April 30, 2022 and 2021

	2022	2021
Change in endowment funds		
Grants to scholarship program	\$ (244,798)	\$ (198,369)
Grants to athletic programs	(1,797,414)	(1,889,303)
Net assets released from restriction pursuant to endowment spending-rate distribution formula	2,042,212	2,087,672
	-	-
Change in value of interest-rate swap	21,336	(8,975)
Change in undesignated net assets	172,046	2,350,733
Changes in designated net assets		
USSAIF net investment return	7,936	460,984
USSAIF grant to athletic program	(74,198)	(71,859)
Change in designated net assets	(66,262)	389,125
Change in net assets without donor restrictions	105,784	2,739,858
Changes in Net Assets With Purpose and Time Restrictions		
Scholarship contributions received	592,734	360,867
Net assets released from donor restrictions	(1,219,717)	(1,024,822)
Net investment return (loss)	(61,890)	4,334,449
Change in net assets with purpose and time restrictions	(688,873)	3,670,494
Changes in Net Assets With Donor Restrictions - Endowment		
Net assets released from restriction pursuant to endowment spending-rate distribution formula	(1,256,563)	(1,438,933)
Net investment return	124,246	8,482,562
Endowment contributions	4,255,719	3,215,603
Changes in net assets with donor restrictions - endowment	3,123,402	10,259,232
Change in Net Assets	2,540,313	16,669,584
Net Assets, Beginning of Year	70,136,388	53,466,804
Net Assets, End of Year	\$ 72,676,701	\$ 70,136,388

United States Ski and Snowboard and Affiliated Entities

Combined/Consolidated Statements of Cash Flows

Years Ended April 30, 2022 and 2021

	2022	2021
Operating Activities		
Membership and competition dues, fees, and self-funded regional programs	\$ 6,532,251	\$ 5,375,467
Grants and contributions	23,743,134	26,797,595
Sponsorships and athlete contracts	14,656,944	15,128,472
Programs and administration costs	(46,512,276)	(36,022,860)
Interest received	11,111	13,553
Interest paid	(417,991)	(327,931)
Net Cash from (used for) Operating Activities	(1,986,827)	10,964,296
Investing Activities		
Purchases of property and equipment	(28,968)	(203,818)
Net proceeds from maturities of investments	3,268,960	2,401,621
Purchases of investments	(3,195,565)	(2,235,200)
Purchases of investments - endowment	(4,255,719)	(3,215,603)
Proceeds from investments - endowment	2,042,212	2,087,672
Net Cash used for Investing Activities	(2,169,080)	(1,165,328)
Financing Activities		
Collections of endowment and scholarship contributions	4,848,453	3,576,470
Endowment program grants	(2,042,212)	(2,087,672)
Grants from net assets released from donor restrictions	(1,219,717)	(1,024,822)
Payments on long-term debt	(361,322)	(617,691)
Proceeds from issuance of Paycheck Protection Program (PPP) Loan	-	2,000,000
Net change in line of credit	-	(1,190,232)
Net Cash from Financing Activities	1,225,202	656,053
Net Change in Cash and Cash Equivalents	(2,930,705)	10,455,021
Cash and Cash Equivalents, Beginning of Year	13,854,842	3,399,821
Cash and Cash Equivalents, End of Year	\$ 10,924,137	\$ 13,854,842

United States Ski and Snowboard and Affiliated Entities

Combined/Consolidated Statements of Cash Flows

Years Ended April 30, 2022 and 2021

	2022	2021
Reconciliation of Change in Net Assets to Net		
Cash from Operating Activities		
Change in net assets	\$ 2,540,313	\$ 16,669,584
Adjustments to reconcile change in net assets		
to net cash from operating activities		
Depreciation expense	1,090,263	1,180,757
Interest expense attributable to amortization of deferred		
financing costs	108,492	5,317
Amortization of other assets	165,000	165,000
Bad debt expense	185,000	522,150
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	(2,010,027)	(2,536,807)
Interest expense added to Paycheck Protection Program (PPP) Loan	4,876	25,558
Contributions restricted to endowment	(4,255,719)	(3,215,603)
Net assets released from restriction pursuant to endowment		
spending-rate distribution formula	2,042,212	2,087,672
Endowment net investment (return)	(60,957)	(12,717,349)
Decrease in donor restricted net assets	625,584	564,293
Net realized/unrealized (gain) on investments	(9,335)	(560,646)
Change in value of interest-rate swap	(21,336)	8,975
Changes in operating assets and liabilities		
Accounts and contributions receivable	(974,582)	3,556,786
Inventories	65,978	46,813
Prepaid expenses	(42,102)	337,360
Other assets	12,506	82,072
Checks issued in excess of bank balance	(14,403)	(33,353)
Accounts payable	(518,830)	788,596
Accrued liabilities	1,215,100	(122,312)
Contributions payable	-	(100,000)
Deferred revenue	(2,134,860)	4,209,433
Net Cash from (used for) Operating Activities	\$ (1,986,827)	\$ 10,964,296
Supplemental Disclosure of Non-Cash Investing and Financing Activity		
Debt issuance costs paid through long-term debt issuance	\$ 210,909	\$ -

Note 1 - Principal Activity and Significant Accounting Policies**Organization**

United States Ski and Snowboard and affiliated entities (the Companies) combined/consolidated financial statements consist of the financial statements of the United States Ski and Snowboard (USSA), a nonprofit corporation, and its wholly-owned subsidiary, the United States Ski Team, Inc. (USST); and three not-for-profit organizations supporting the activities of these entities, the United States Ski Team Foundation (the Foundation), the USSA Investment Fund (USSAIF), and the Center of Excellence Properties Fund (COEPF).

USSA is the national governing body overseeing the sports of Olympic skiing and snowboarding in the United States and is engaged in nonprofit membership, competition, training, development, and educational activities related to skiers and snowboarders who are, or aspire to become, members of the United States Ski and Snowboard Teams. USST manages and finances the United States Ski and Snowboard Teams.

The three not-for-profit organizations supporting the activities of USSA and USST are: 1) the Foundation, which is the fundraising entity formed to promote educational and charitable activities for the sports of skiing and snowboarding; 2) USSAIF, which was formed to manage the investment of endowment gifts made for the benefit of supporting the development, training and competition of elite national team and development athletes in skiing and snowboarding; additionally, it distributes a portion of the earnings of the investments to charitable organizations that support the development, training and competition of such athletes; and 3) COEPF, which was formed to support the development, training and competition of elite national team and development athletes in skiing and snowboarding, and further is the sole member of Center of Excellence Properties, LLC (COE, LLC). COE, LLC constructed and owns a training center and office building designed to support the training and development of such athletes. USSA has entered into a long-term lease to utilize the facility for its purposes.

Principles of Consolidation

The combined/consolidated financial statements of the Companies include the accounts of USSA, USST, USSAIF, COEPF, and the Foundation. USST is wholly owned by USSA. USSAIF, COEPF, and the Foundation are combined for accounting presentation purposes only due to certain common members of governing boards. All significant intercompany amounts and transactions have been eliminated during consolidation and combination.

Departure from Generally Accepted Accounting Principles

On November 22, 2021, USSA filed a form 941-X with the Internal Revenue Service to claim a refundable tax credit associated with the Employee Retention Credit for \$905,996. USSA declined to adopt the provisions of FASB ASC 958-605, Not-for-Profit Entities: *Revenue Recognition*, which requires the amount to be recorded when eligibility conditions have been met, which occurred when Form 941-X was filed. The Company has concluded to record the transaction when the funds are received or on a cash basis. The effect on this departure is an understatement of the change in net assets for the year ended April 30, 2022, and net assets as of April 30, 2022, of \$905,996. The Companies applied for the ERC and have not received this funding as of the date of this report, causing uncertainty in the timing of the receipt from the IRS, thus the Companies have determined to take a more conservative approach to recognizing this revenue when the funding is received.

Cash and Cash Equivalents

Cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building projects, endowments that are perpetual in nature, or other long-term purposes are excluded from this definition.

Accounts Receivables and Credit Policies

Accounts receivables consist primarily of noninterest-bearing amounts due for sponsorship contracts and other amounts due to the Companies. Management determines the allowance for uncollectible accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. At April 30, 2022 and 2021, the allowance was \$310,200 and \$415,102, respectively. The accounts receivable balance at May 1, 2020, was \$3,828,144. Contract liabilities are reported as deferred revenue in the accompanying combined/consolidated statements of financial position.

Contributions Receivable

Contributions receivable consists of \$769,999 and \$712,000 for the hospitality programs as of April 30, 2022 and 2021, respectively. The Companies record contributions receivable that are expected to be collected within one year at net realizable value. Contributions receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the combined/consolidated statements of activities. Allowance for contributions receivable is determined based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Contribution receivables are written off when deemed uncollectible. At April 30, 2022 and 2021, the allowance was \$0.

Inventories

Inventories are stated at the lower of cost, determined on a first-in, first-out basis, or net realizable value.

Property and Equipment

Property and equipment additions over \$5,000 are recorded at cost or, if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 30 years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the combined/consolidated statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The carrying values of property and equipment are reviewed for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended April 30, 2022 and 2021.

Investments

Investment purchases are recorded at cost or, if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the combined/consolidated statements of financial position. Net investment return/(loss) is reported in the combined/consolidated statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Interest-Rate Swap

The interest rate swap agreement was terminated in May 2021 (See Note 8). Prior to the interest rate swap agreement being terminated, the Companies used an interest-rate swap to mitigate interest-rate risk on one-half of the outstanding balance on the bonds payable. The related asset or liability were reported at fair value in the combined/consolidated statements of financial position, and unrealized losses or gains were included in the combined/consolidated statements of activities.

Debt Issuance Costs

Debt issuance costs relating to the bonds payable are amortized using the straight-line method over the term of the related debt (which approximates the effective interest method). Debt issuance costs are included within long-term debt on the combined/consolidated statements of financial position. Amortization of debt issuance costs is included in general and administration in the accompanying combined/consolidated financial statements.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated quasi endowment. The Board has determined that the funds received from the surplus of the 1984 Los Angeles Olympics will be invested and an annual allocation made to support the athletic program.

Net Assets With Donor Restrictions – Net assets subject to donor (or certain grantor) restrictions. Some donor imposed (or grantor) restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The Companies report contributions restricted by donors as increases in net assets with donor restrictions if they are received with donor stipulations that limit the use of

the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the combined/consolidated statements of activities as net assets released from restrictions. The Companies report conditional contributions restricted by donors as increases in net assets without donor restrictions if the restrictions and conditions expire simultaneously in the reporting period.

Revenue and Revenue Recognition

USSA and USST have entered into certain commercial contracts which typically grant endorsement rights to companies to advertise their products and services, other than ski equipment, used by members of the United States Ski and Snowboard Teams. The contracts also cover television broadcasting rights. Most of these contracts are multiyear contracts.

The Companies recognize contributions when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met. Donated assets are recorded at their market value at the date of donation. Contributions with donor-imposed restrictions are reported as net assets with donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor restrictions when the donor restrictions are satisfied. Grants include contributions from the United States Olympic and Paralympic Committee (USOPC). Such grants are recorded as revenue in the year designated by the grantor.

Membership and competition dues and fees, sponsorship contracts, and rights fees are recognized as revenue in the period earned.

Contributions of services are recognized only if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. In some instances, contributions from supporting committees are received net of fundraising expenses incurred and are recognized on a net basis. No significant contributions of such goods or services were received during the years ended April 30, 2022 and 2021.

For the years ended April 30, 2022 and 2021, \$3,600,825 and \$3,055,710, respectively, of revenue was recognized at a point in time and \$18,188,356 and \$15,077,108, respectively, of revenue was recognized over time.

Deferred Revenue

Deferred revenue represents payments received on contracts to be applied to a future year, prepayments for programs to be held in a future year, and contributions for which qualifying expenses have not been incurred. Deferred revenue at April 30, 2022 and 2021, is \$5,555,349 and \$7,690,209, respectively, and includes revenue deferred for the hospitality programs that have not yet been earned. The following table provides information about significant changes in deferred revenue for the years ended April 30, 2022 and 2021:

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2022 and 2021

	2022	2021
Deferred revenue, May 1	\$ 7,690,209	\$ 3,480,776
Revenue recognized that was included in deferred revenue at the beginning of period	(4,681,352)	(1,989,327)
Increase in deferred revenue due to consideration received during the period	2,546,492	6,198,760
Deferred revenue, April 30	\$ 5,555,349	\$ 7,690,209

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the combined/consolidated statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The combined/consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied.

The expenses that are allocated include salaries and wages, payroll taxes and benefits, professional services, legal fees, communication and promotion, office expenses, COVID testing, information technology, occupancy, travel, interest, insurance, fulfillment, cost of sales, depreciation, and grants and other assistance. The expenses are allocated based on historical experience and reviewed as circumstances require. Note 14 presents the natural classification detail of expenses by function.

Paycheck Protection Program (PPP) Loan

USSA was granted a \$2,516,400 loan under the PPP administered by a Small Business Administration (SBA) approved partner during the year ended April 30, 2020. The loan was uncollateralized and fully guaranteed by the federal government. The Company initially recorded a note payable and subsequently received forgiveness when the loan obligation was legally released by the SBA. The Company recognized \$2,536,807, including interest, of loan forgiveness income for the year ended April 30, 2021, related to this PPP loan.

USSA was granted a second PPP loan totaling \$2,000,000 administered by a Small Business Administration (SBA) approved partner during the year ended April 30, 2021. The loan was uncollateralized and fully guaranteed by the federal government. The Company initially recorded a note payable and subsequently received forgiveness when the loan obligation was legally released by the SBA. The Company recognized \$2,010,027, including interest, of loan forgiveness income for the year ended April 30, 2022, related to this PPP loan.

Income Taxes

USSA, USSAIF, COEPF, and the Foundation are exempt under Internal Revenue Code Section 501(c)(3) from income taxes on earnings from related activities. Accordingly, income taxes are only provided on revenues from nonexempt activities and are included in administrative expenses. USST is a taxable corporation and is responsible for filing separate income tax returns.

USST accounts for income taxes using the asset and liability method. Income taxes are provided for the tax effects of transactions reporting in the combined/consolidated financial statements and consist of taxes currently due plus deferred taxes related primarily to differences between the basis of receivables, inventory, property and equipment, intangible assets, and accrued expenses for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

Management believes that each entity has appropriate support for any tax positions taken affecting its annual filing requirements and, as such, does not have any uncertain tax positions that are material to the combined/consolidated financial statements. Management would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Estimates

The preparation of combined/consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the combined/consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

Financial Instruments and Credit Risk

The Companies manage deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by the Companies to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Companies have not experienced losses in any of these accounts. Credit risk associated with accounts receivable and contributions receivable is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from Board members, governmental agencies, and foundations supportive of their mission.

Investments are made by diversified investment managers whose performance is monitored by the Companies and the Investment Committee of the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the Companies and the Investment Committee believe that the investment policies and guidelines are prudent for the long-term welfare of the Companies.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying combined/consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported total net assets.

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

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Subsequent Events

The Companies has evaluated subsequent events through July 27, 2022, the date the combined/consolidated financial statements were available to be issued.

Note 2 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the combined/consolidated statements of financial position date, comprise the following:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 10,310,553	\$ 13,854,842
Accounts receivable	2,351,458	1,619,875
Contributions receivable	30,000	712,000
Endowment spending-rate distributions and appropriations	<u>1,951,936</u>	<u>2,116,410</u>
	<u>\$ 14,643,947</u>	<u>\$ 18,303,127</u>

Endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

A board-designated endowment of \$1,950,536 and \$2,016,798 as of April 30, 2022 and 2021, respectively, is subject to an annual spending rate between 3% and 5% as described in Note 11. Although the Companies do not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

The Legacy Campaign Athletic Endowment is also subject to an annual spending rate between 3% and 5% as described in Note 11.

The difference between cash and cash equivalents in this footnote and the balance reported in the combined/consolidated statements of financial position of \$613,584 and \$0 at April 30, 2022 and 2021, respectively, is due to cash being donor restricted for purpose and not being available.

Note 3 - Fair Value Measurements and Disclosures

Certain assets and liabilities are reported at fair value in the combined/consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Companies can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, the Companies develop inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the Companies assessment of the quality, risk or liquidity profile of the asset or liability.

A significant portion of the Companies investment assets are classified within Level 1 because they are comprised of open-end mutual funds, money market funds and equities with readily determinable fair values based on daily redemption values.

The Companies uses net asset value (NAV) per share, or its equivalent, such as member units or an ownership interest in partners' capital, as a practical expedient to estimate the fair values of certain hedge funds, private equity funds, funds of funds, and limited partnerships which do not have readily determinable fair values. Investments that are measured at fair value using NAV per share as a practical expedient are not classified in the fair value hierarchy.

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The interest rate swap agreement, that was terminated in May 2021, was valued using a third party's proprietary discounted cash flow model, which considers past, present, and future assumptions regarding interest rates and market conditions to estimate the fair value of the agreement. This was classified within Level 2.

The following table presents assets and liabilities measured at fair value on a recurring basis, except those measured at cost or by using NAV per share as a practical expedient as identified in the following, at April 30, 2022:

	<u>Fair Value Measurements at Report Date Using</u>		
	<u>Quoted</u>	<u>Significant</u>	<u>Significant</u>
	<u>Prices in</u>	<u>Other</u>	<u>Unobservable</u>
	<u>Active Markets</u>	<u>Observable</u>	<u>Inputs</u>
	<u>for Identical</u>	<u>Inputs</u>	<u>(Level 3)</u>
<u>Total</u>	<u>(Level 1)</u>	<u>(Level 2)</u>	<u>(Level 3)</u>
<u>Assets</u>			
Long-term investments			
Cash and money market funds (at cost)	\$ 2,405,454	\$ -	\$ -
Endowment investments			
Cash and money market funds (at cost)	\$ 7,285,736	\$ -	\$ -
Equities	21,576,382	21,576,382	-
Mutual funds	9,389,242	9,389,242	-
At NAV			
Alternative investments	23,767,050	-	-
	<u>\$62,018,410</u>	<u>\$ 30,965,624</u>	<u>\$ -</u>

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The following table presents assets measured at fair value on a recurring basis, except those measured at cost or by using NAV per share as a practical expedient as identified in the following, at April 30, 2021:

	Total	Fair Value Measurements at Report Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<u>Assets</u>				
Long-term investments				
Cash and money market funds (at cost)	\$ 2,470,317	\$ -	\$ -	\$ -
Endowment investments				
Cash and money market funds (at cost)	\$ 2,887,250	\$ -	\$ -	\$ -
Equities	22,961,957	22,961,957	-	-
Mutual funds	15,219,763	15,219,763	-	-
At NAV				
Alternative investments	18,672,774	-	-	-
	<u>\$ 59,741,744</u>	<u>\$ 38,181,720</u>	<u>\$ -</u>	<u>\$ -</u>
<u>Liabilities</u>				
Interest-rate swap	\$ 21,336	\$ -	\$ 21,336	\$ -

Investments in certain entities that calculate NAV per share as a practical expedient are as follows at April 30, 2022:

	Number of Investments	Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Alternative investments	18	<u>\$ 23,767,050</u>	<u>\$ 2,392,500</u>	Monthly, Quarterly, One Plus Years	None, 30 days, 65 days, 90 days

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Investments in certain entities that calculate NAV per share as a practical expedient are as follows at April 30, 2021:

	Number of Investments	Fair Value	Unfunded Commitments	Redemption Frequency	Redemption Notice Period
Alternative investments	17	<u>\$18,672,774</u>	<u>\$ -</u>	Monthly, Quarterly, One Plus Years	None, 30 days, 65 days, 90 days

Alternative Investments – Alternative investments include, but are not limited to, partnerships, limited liability companies, managed futures, private equity, hedge funds, fund of funds, real estate investment trusts, and Delaware Statutory Trusts. Alternative investments are generally highly illiquid, and a formal trading market may not exist. Fund managers may invest in value, growth, or event-driven equity opportunities and typically are not restricted by market capitalization, industry sector, or geography. Leverage may be utilized, which can magnify changes in the values of the underlying securities.

Fair Value of Financial Instruments Not Required to Be Reported at Fair Value

The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable, accrued liabilities, deferred revenue and line of credit payable approximate fair value due to the short-term nature of the items and are considered to fall within Level 1 of the fair value hierarchy. The carrying amount of contributions receivable due in more than one year is based on the discounted net present value of the expected future cash receipts and approximates fair value. The fair values of bonds and notes payable are based on a combination of the stated or implied interest rates and the unsecured borrowing rate available at the measurement dates and approximate their carrying amounts. These estimates are considered to fall within Level 2 of the fair value hierarchy.

Note 4 - Net Investment Return

Net investment return consists of the following for the years ended April 30, 2022 and 2021:

	2022	2021
Endowment investments		
Net realized and unrealized gain (loss), dividends and interest	<u>\$ 60,957</u>	<u>\$ 12,717,349</u>
Other long-term investments		
Net realized and unrealized gain (loss), dividends and interest	<u>\$ 9,335</u>	<u>\$ 560,646</u>

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Note 5 - Contributions Receivable

Contributions receivable are estimated to be collected as follows at April 30, 2022 and 2021:

	2022	2021
Within one year	\$ 30,000	\$ 712,000
In one to five years	739,999	-
	\$ 769,999	\$ 712,000

At April 30, 2022, three donors accounted for approximately 39 percent, 23 percent and 23 percent of total contributions receivable, respectively. At April 30, 2021, four donors accounted for approximately 25 percent, 22 percent, 15 percent and 13 percent of total contributions receivable, respectively.

Note 6 - Property and Equipment

Property and equipment consists of the following at April 30, 2022 and 2021:

	2022	2021
Buildings and improvements	\$ 25,645,275	\$ 25,636,807
Furniture, fixtures, and equipment	8,146,971	8,126,471
Land	2,185,876	2,185,876
	35,978,122	35,949,154
Less accumulated depreciation	(19,934,471)	(18,844,208)
	\$ 16,043,651	\$ 17,104,946

Note 7 - Line of Credit

USSA had a \$7,000,000 line of credit with a bank at April 30, 2021 that was terminated in May 2021. The outstanding balance on the line was \$0 at April 30, 2021. This line of credit was guaranteed by USSIF, the Foundation, USST, and COEPF, LLC. As of April 30, 2021, interest on borrowings on the line of credit was at the daily one-month LIBOR rate plus 1.25% spread (1.36% as of April 30, 2021) and a fee equal to 0.05% per annum on the daily unused amount of the line of credit.

In May 2021, USSA entered into a \$5,000,000 line of credit with a different financial institution. The outstanding balance on the line was \$0 at April 30, 2022. The line of credit agreement bears interest at one-month LIBOR plus 1.25% spread (2.08% as of April 30, 2022) and a fee equal to 0.05% per annum on the daily unused amount of the line of credit. The line of credit agreement matures on May 13, 2024.

The line of credit and bonds are subject to various financial and non-financial covenants. USSA was in compliance with these covenants as of April 30, 2022 and 2021, respectively.

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Note 8 - Long-Term Debt

COE, LLC, the sole member of which is COEPF, issued \$18,885,000 in tax-exempt bonds to refinance the Center of Excellence, a multi-use training facility and office building. A financial institution purchased the bonds through the refinance that closed in May 2016. USSA, the Foundation, USSAIF, and USST were guarantors on the long-term debt. This refinance extended the amortization period to 2040 and changed the interest rate on the bonds bearing interest at a blended rate (half swapped, half floating) of 2.83% based on LIBOR at April 30, 2021.

The bonds on the COE building were refinanced in May 2021 with a different financial institution. The swap agreement was terminated when COE, LLC exercised its option to terminate without penalty. USSA, the Foundation, USSAIF, and USST are guarantors on the long-term debt from a financial institution. This refinance extended the amortization period to May 2051 and changed the interest rate on the bonds to a fixed interest rate of 2.75%. The refinance simplifies the organization debt structure by moving to a fixed rate and eliminated the swap agreement with the prior financial institution.

Borrowings consist of the following at April 30:

	2022	2021
One-half of bonds bearing interest at a pre-refinanced rate of 1.38% swap rate plus a 1.40% spread plus 14.43% times one-month LIBOR and the other half at the swap rate plus credit spread of 1.40% plus 81.43% times one-month LIBOR (2.83% at April 30, 2021). Bonds were refinanced in May 2021.	\$ -	\$ 15,500,172
2.75% bonds payable, due in monthly installments of \$63,913, including interest, through May 2051, guaranteed by USSA, the Foundation, USSAIF, and USST, less debt issuance costs of \$203,879 at April 30, 2022 (effective interest rate is 2.86%)	15,349,758	-
Debt issuance costs of \$203,879 in 2021 and \$101,463 in 2021.	<u>(203,879)</u>	<u>(101,463)</u>
	15,145,879	15,398,709
Less current maturities	<u>(342,501)</u>	<u>(370,984)</u>
	<u>\$ 14,803,378</u>	<u>\$ 15,027,725</u>

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Scheduled maturities of the principal only portion of long-term debt are as follows:

<u>Years Ending April 30,</u>	
2023	\$ 342,501
2024	359,123
2025	369,124
2026	379,404
2027	389,970
Thereafter	13,509,636
Debt issuance costs	<u>(203,879)</u>
	<u>\$ 15,145,879</u>

During the years ended April 30, 2022 and 2021, the fair value of the liability under the swap changed \$21,336 and \$8,975, respectively, which has been reflected in the accompanying combined/consolidated statements of activities. At April 30, 2022 and 2021, the fair value of the swap liability was \$0 and \$21,336, respectively. The swap agreement was terminated in May 2021.

Note 9 - Related Party Transactions

Related parties include USSA Investment Fund (USSAIF), Center of Excellence Properties Fund (COEPF), United States Ski Team Foundation (the Foundation), and United States Ski Team (USST), and the officers or trustees of these entities.

The Companies maintains material investment balances at Thomas Weisel Partners (TWP), an investment banking firm. The co-chairman of the parent company of TWP is a member of the board of trustees of the Foundation.

Note 10 - Gross Revenue and Expenses

USSA conducts a variety of revenue and support programs. Activities such as sponsorships or fundraising programs require certain fulfillment costs. Sponsorship may require the purchase of media support for the sponsor or other hospitality functions, while fundraising programs may include the cost of a dinner event or reception.

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The following summarizes the gross revenue and related expenses to conduct these programs for the years ended April 30, 2022 and 2021:

	Gross Revenue	Related Expenses	Net Revenue
Year Ended April 30, 2022			
Sponsorship contracts and rights fees	\$ 14,726,474	\$ (7,263,040)	\$ 7,463,434
Contributions and fundraising activities	17,272,308	(4,204,556)	13,067,752
Membership and competition dues and fees	6,235,508	-	6,235,508
Grants from the USOPC	6,406,273	-	6,406,273
Grants from USSAIF	74,198	-	74,198
Athletic grant from endowment	1,797,414	-	1,797,414
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	2,010,027	-	2,010,027
Other revenue, net	662,053	-	662,053
	\$ 49,184,255	\$ (11,467,596)	\$ 37,716,659
	Gross Revenue	Related Expenses	Net Revenue
Year Ended April 30, 2021			
Sponsorship contracts and rights fees	\$ 12,103,070	\$ (5,638,276)	\$ 6,464,794
Contributions and fundraising activities	12,489,630	(2,314,979)	10,174,651
Membership and competition dues and fees	5,297,660	-	5,297,660
Grants from the USOPC	6,007,415	-	6,007,415
Grants from USSAIF	71,860	-	71,860
Athletic grant from endowment	1,895,566	-	1,895,566
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	2,536,807	-	2,536,807
Other revenue, net	745,273	-	745,273
	\$ 41,147,281	\$ (7,953,255)	\$ 33,194,026

USSA acts as the custodian of funds for projects conducted by regional programs. USSA receives funds from a particular region and then applies the funds to the conduct of a camp or project as advised by the region.

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The following summarizes the gross receipts and related expenditures from these programs for the years ended April 30, 2022 and 2021:

	Gross Receipts	Related Expenditures	Net
At April 30, 2022			
Self-funded regional programs	\$ 296,743	\$ (296,743)	\$ -
At April 30, 2021			
Self-funded regional programs	\$ 77,807	\$ (77,807)	\$ -

Note 11 - Endowments and Net Assets with Donor Restrictions

The Companies' endowments include four endowment funds and a board designated quasi-endowment fund. These funds provide for annual grants from earnings to support athletic, coaches and scholarship programs. As required by generally accepted accounting principles and in accordance with the Utah Uniform Prudent Management of Institutional Funds Act (UPFIMA), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Accordingly, contributions to net assets with donor restricted endowments, net earnings and grants from such earnings are classified as net assets with donor restrictions.

The USSA Investment Fund (a separate 501(c)(3) organization) was formed to hold and oversee the investment management of various funds that donors have contributed to support the organization's ongoing operations. Management and the boards have conducted fundraising campaigns over the years to support various activities of the organization. The most significant campaigns include the Legacy Campaign Athletic Endowment (LCAE), the Marolt Athlete Endowment (MAE), the Borgen Swartz Athlete Education Endowment (Borgen Swartz) and the Coaches Education Excellence Endowment (CEE).

During 2000, the management and key board members initiated a campaign to raise funds to provide additional annual support for athletic activities which was named the Legacy Campaign Athletic Endowment. The board adopted an Investment Policy for the LCAE with an overall financial objective of providing financial support for operations at a level consistent with maintaining or increasing the fund's purchasing power over the long term. Under this policy, endowment assets are invested in a manner intended to maintain or increase the dollar value of the portfolio after annual distribution expenses and fees in order to provide the benefit intended by the donors. To satisfy its long-term rate-of-return objectives, the Companies rely on a total-return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Companies target a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints. The policy provides for an annual grant over the long term that will be 3% to 5% of the three-prior year-ending portfolio market values (a rolling average calculation). This 3% to 5% rolling average grant is expected to be maintained over time; however, the board can adjust this grant level from year to year to account for variations in portfolio market values and endowment contributions. The LCAE and other similar athletic funds have been classified as net assets with donor restrictions for financial statement purposes.

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Deficiencies of \$7,293,134 and \$6,160,817 as of April 30, 2022 and 2021, respectively, have been reported as part of the underwater endowments within net assets with donor restrictions. The Companies have not suspended distributions from these funds until such time as the deficiencies are recovered via market returns, and there is no legal obligation for the Companies to fund these deficiencies.

Purpose restricted funds have been contributed to support the early season on snow speed training center, and additional scholarship contributions. These funds are classified as net assets with donor restrictions for financial statement purposes and have been granted to those programs in accordance with the stipulation of the donors.

The following summarizes the contributions, grants, and investment earnings for the years ended April 30, 2022 and 2021:

LCAE	2022	2021
Balance, beginning of year	\$ 33,978,005	\$ 27,881,982
Contributions	-	40,000
Grants to athletic programs	(1,256,563)	(1,438,934)
Investment earnings	129,982	7,494,957
Balance, end of year	\$ 32,851,424	\$ 33,978,005

The MAE is a fundraising campaign to assist with athletic priorities of coaching and travel costs and intends to further education activities and athlete career skills. Excess investment earnings on endowment of \$2,226,943 and \$2,918,784 as of April 30, 2022 and 2021, respectively, have been reported as net assets with donor restrictions. The following summarizes the funds' contributions, grants, and investment earnings (losses) for the years ended April 30, 2022 and 2021:

MAE	2022	2021
Balance, beginning of year	\$ 20,327,370	\$ 13,874,016
Contributions	4,111,969	2,877,509
Grants to athletic programs	(608,214)	(501,304)
Investment earnings (losses)	(83,627)	4,077,149
Balance, end of year	\$ 23,747,498	\$ 20,327,370

The Borgen Swartz Athlete Education Endowment consists of donor restricted gifts to be utilized for providing academic scholarship funds to elite team athletes. This fund has been classified as net assets with donor restrictions for financial statement reporting. Excess investment earnings on endowment of \$510,166 and \$667,264 as of April 30, 2022 and 2021, respectively, have been reported as net assets with donor restrictions. The following summarizes the funds' contributions, grants, and investment earnings for the years ended April 30, 2022 and 2021:

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Borgen Swartz	2022	2021
Balance, beginning of year	\$ 5,431,269	\$ 4,135,366
Contributions	-	298,094
Program grants	(177,435)	(147,432)
Investment earnings	20,337	1,145,241
Balance, end of year	\$ 5,274,171	\$ 5,431,269

The Coaches Education Excellence Endowment was started during the year ended April 30, 2022 and was created to enhance the coach's certification program and develop an expert network of coaches across the United States that are better trained, universally certified and connected to share best practices and knowledge. This fund has been classified as net assets with donor restrictions for financing statement reporting. Deficiencies of \$5,735 and \$0 as of April 30, 2022 and 2021, respectively, have been reported as part of the underwater endowments within net assets with donor restrictions.

The following summarizes the funds' contributions, grants, and investment losses for the years ended April 30, 2022 and 2021:

CEE	2022	2021
Balance, beginning of year	\$ -	\$ -
Contributions	143,750	-
Investment losses	(5,735)	-
	\$ 138,015	\$ -

Purpose restricted net assets at April 30, 2022 and 2021, consist of:

	2022	2021
Restricted by Donors		
Subject to Expenditure for Specific Purpose		
Other projects	\$ 613,584	\$ 453,519
Excess investment earnings on endowment	2,737,110	3,586,048
	\$ 3,350,694	\$ 4,039,567

The following summarizes the funds' contributions, grants, and investment earnings (losses) for the years ended April 30, 2022 and 2021, a portion of which are earnings and grants associated with endowments:

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	2022	2021
Donor Restricted Funds		
Balance, beginning of year	\$ 4,039,567	\$ 369,073
Contributions	592,734	360,869
Excess investment earnings on endowment	-	4,234,787
Net assets released from donor restrictions	(1,219,717)	(1,024,822)
Investment earnings (losses)	(61,890)	99,660
	\$ 3,350,694	\$ 4,039,567

The board determined that the funds received from the surplus of the 1984 Los Angeles Olympics be invested with the USSAIF investments and an annual grant be made from these funds to support the athletic programs. The board has been granting funds on a three-year rolling average as is done with the LCAE. These funds have been classified as net assets without donor restrictions, designated by the board as quasi-endowment on the combined/consolidated financial statements.

The following summarizes the funds' grants, and investment earnings for the years ended April 30, 2022 and 2021:

	2022	2021
USSAIF/USSF Quasi-Endowment, Designated		
Balance, beginning of year	\$ 2,016,798	\$ 1,627,673
Grant to athletic programs	(74,198)	(71,859)
Investment earnings	7,936	460,984
	\$ 1,950,536	\$ 2,016,798

As of April 30, 2022 and 2021, the Companies had the following endowment net asset composition by type of fund:

	April 30, 2022						
	Donor - Restricted Endowments					Board-Designated Endowments	
	Perpetual in Nature - Endowments	Underwater Endowments	Total Perpetual in Nature - Endowments, Net	Purpose Restrictions - Endowment Earnings	Total	Without Donor Restrictions	Total Endowments
	Endowments	Endowments	Endowments, Net	Earnings	Total	Restrictions	Endowments
Endowment net assets, April 30, 2021	\$ 62,311,413	\$ (6,160,817)	\$ 56,150,596	\$ 3,586,048	\$ 59,736,644	\$ 2,016,798	\$ 61,753,442
Contributions	4,255,719	-	4,255,719	-	4,255,719	-	4,255,719
Net investment earnings (losses)	-	124,246	124,246	(63,289)	60,957	7,936	68,893
Grants	-	(1,256,563)	(1,256,563)	(785,649)	(2,042,212)	(74,198)	(2,116,410)
Endowment net assets, April 30, 2022	\$ 66,567,132	\$ (7,293,134)	\$ 59,273,998	\$ 2,737,110	\$ 62,011,108	\$ 1,950,536	\$ 63,961,644

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	April 30, 2021						
	Donor - Restricted Endowments					Board-Designated Endowments	
	Perpetual in Nature - Endowments	Underwater Endowments	Total Perpetual in Nature - Endowments, Net	Purpose Restrictions - Endowment Earnings	Total	Without Donor Restrictions	Total Endowments
Endowment net assets, April 30, 2020	\$ 59,095,810	\$(13,204,446)	\$ 45,891,364	\$ -	\$ 45,891,364	\$ 1,627,673	\$ 47,519,037
Contributions	3,215,603	-	3,215,603	-	3,215,603	-	3,215,603
Net investment earnings	-	8,482,563	8,482,563	4,234,787	12,717,350	460,984	13,178,334
Grants	-	(1,438,934)	(1,438,934)	(648,739)	(2,087,673)	(71,859)	(2,159,532)
Endowment net assets, April 30, 2021	\$ 62,311,413	\$ (6,160,817)	\$ 56,150,596	\$ 3,586,048	\$ 59,736,644	\$ 2,016,798	\$ 61,753,442

Note 12 - Income Taxes

The taxable entity of the Companies is USST. Deferred tax assets and liabilities consist of the following components as of April 30, 2022 and 2021:

	2022	2021
Deferred tax assets (liabilities)		
Receivable allowances	\$ 17,800	\$ 12,600
Property and equipment	(13,006)	(21,159)
Net operating loss	977,100	840,700
	\$ 981,894	\$ 832,141
Net deferred tax assets before valuation allowance	\$ 981,894	\$ 832,141
Less valuation allowance	(981,894)	(832,141)
Net deferred tax assets	\$ -	\$ -

At April 30, 2022, the Company has available unused net operating loss carryforwards that may be applied against future taxable income of \$4,652,749, which are related to USST.

Note 13 - Concentration of Credit Risk

The Companies primarily maintain cash and investment balances at financial institutions, an investment banking firm, and a discount brokerage firm. The following balances summarize total cash and investments of the Companies as of April 30, 2022 and 2021:

United States Ski and Snowboard and Affiliated Entities

Notes to Combined/Consolidated Financial Statements

April 30, 2022 and 2021

	2022	2021
Investment Banking Firm	\$ 64,423,864	\$ 61,847,644
Financial Institution A	10,924,137	6,003
Financial Institution B	-	13,772,466
Brokerage Firm	-	439,610
Other financial institutions	-	1,180
	\$ 75,348,001	\$ 76,066,903

Cash and investments are included in the combined/consolidated statements of financial position as of April 30, 2022 and 2021:

	2022	2021
Cash	\$ 10,924,137	\$ 13,854,842
Long-term investments	2,405,454	2,470,317
Endowment investments	62,018,410	59,741,744
	\$ 75,348,001	\$ 76,066,903

The Companies' cash and investments held with TWP and Schwab are fully insured (as to security positions owned, but not as to fluctuations in market value). The Companies maintain cash and investment accounts in various deposit accounts, the balances of which are periodically in excess of federally insured limits.

United States Ski and Snowboard and Affiliated Entities
Notes to Combined/Consolidated Financial Statements
April 30, 2022 and 2021

Note 14 - Functionalized Expenses

The following schedule presents the natural classification of expense by function for the year ended April 30, 2022:

	Program Services							General and Administration	Contribution and Fundraising Activities	
	Sponsorship Contracts and Rights Fees Fulfillment	Self-Funded Regional Programs Fulfillment	Elite Team Athletics	Domestic Athletics	Events	Grants	Total		Fulfillment	Total
Salaries and wages	\$ 845,917	\$ -	\$ 6,259,509	\$ 2,041,600	\$ 607,077	\$ -	\$ 9,754,103	\$ 2,729,036	\$ 1,050,087	\$ 13,533,226
Payroll taxes and benefits	162,786	-	1,176,412	428,510	122,152	-	1,889,860	81,862	197,957	2,169,679
Professional services	392,049	3,500	1,415,174	216,937	31,846	-	2,059,506	751,168	253,633	3,064,307
Legal fees	85,000	-	160,960	70,000	10,000	-	325,960	52,442	-	378,402
Communication and promotion	400,000	-	237,000	64,000	81,000	-	782,000	57,233	-	839,233
Office expenses	17,764	23,199	1,057,388	253,431	14,780	-	1,366,562	1,096,983	139,871	2,603,416
COVID testing	-	589	422,697	14,947	750	-	438,983	883	-	439,866
Information technology	62,000	-	105,000	242,200	30,400	-	439,600	-	-	439,600
Occupancy	35,000	-	88,000	66,000	33,000	-	222,000	207,251	-	429,251
Travel	165,890	269,455	7,564,527	603,651	379,101	-	8,982,624	179,199	674,524	9,836,347
Conferences and meetings	70,981	-	-	-	-	-	70,981	-	397,794	468,775
Interest	-	-	425,681	-	-	-	425,681	4,877	-	430,558
Insurance	50,000	-	143,557	490,690	156,800	-	841,047	1,863,450	-	2,704,497
Fulfillment	-	-	82,500	751,011	-	-	833,511	-	143,941	977,452
Cost of sales	2,617,400	-	-	-	-	-	2,617,400	-	465,035	3,082,435
Event production	-	-	-	-	3,398,349	-	3,398,349	-	-	3,398,349
TV production	2,340,253	-	-	-	-	-	2,340,253	-	-	2,340,253
Cost of direct benefits to donors	-	-	-	-	-	-	-	-	881,341	881,341
Depreciation	18,000	-	959,308	35,042	18,800	-	1,031,150	58,740	373	1,090,263
Bad debt expense	-	-	-	-	-	-	-	185,000	-	185,000
Grants and other assistance	-	-	-	-	-	1,257,755	1,257,755	-	-	1,257,755
	<u>\$ 7,263,040</u>	<u>\$ 296,743</u>	<u>\$ 20,097,713</u>	<u>\$ 5,278,019</u>	<u>\$ 4,884,055</u>	<u>\$ 1,257,755</u>	<u>\$ 39,077,325</u>	<u>\$ 7,268,124</u>	<u>\$ 4,204,556</u>	<u>\$ 50,550,005</u>

The following schedule presents the natural classification of expense by function for the year ended April 30, 2021:

	Program Services							General and Administration	Contribution and Fundraising Activities	
	Sponsorship Contracts and Rights Fees Fulfillment	Self-Funded Regional Programs Fulfillment	Elite Team Athletics	Domestic Athletics	Events	Grants	Total		Fulfillment	Total
Salaries and wages	\$ 854,597	\$ -	\$ 5,420,309	\$ 2,016,840	\$ 514,817	\$ -	\$ 8,806,563	\$ 2,338,506	\$ 970,053	\$ 12,115,122
Payroll taxes and benefits	161,115	-	1,076,119	421,687	101,035	-	1,759,956	104,947	186,377	2,051,280
Professional services	903,785	488	1,107,402	148,649	39,000	-	2,199,324	313,649	57,286	2,570,259
Legal fees	85,000	-	20,000	70,000	10,000	-	185,000	81,634	-	266,634
Communication and promotion	400,000	-	237,000	64,000	81,000	-	782,000	34,000	3,777	819,777
Office expenses	20,546	10,375	519,463	227,285	10,042	-	787,711	784,074	185,734	1,757,519
COVID testing	-	-	733,553	56,244	-	-	789,797	-	-	789,797
Information technology	62,000	-	105,000	242,200	30,400	-	439,600	-	-	439,600
Occupancy	35,000	-	131,459	66,000	33,000	-	265,459	74,811	-	340,270
Travel	26,896	66,944	6,184,587	647,874	190,224	-	7,116,525	47,191	100,605	7,264,321
Conferences and meetings	-	-	-	-	-	-	-	-	63,773	63,773
Interest	-	-	323,147	-	-	-	323,147	31,071	-	354,218
Insurance	50,000	-	159,410	642,365	156,800	-	1,008,575	1,118,939	-	2,127,514
Fulfillment	-	-	82,500	656,525	-	-	739,025	-	35,363	774,388
Cost of sales	2,091,608	-	-	-	-	-	2,091,608	-	82,451	2,174,059
Event production	-	-	-	-	1,671,275	-	1,671,275	-	-	1,671,275
TV production	929,729	-	-	-	-	-	929,729	-	-	929,729
Cost of direct benefits to donors	-	-	-	-	-	-	-	-	608,799	608,799
Depreciation	18,000	-	1,074,587	44,420	18,800	-	1,155,807	24,228	722	1,180,757
Bad debt expense	-	-	-	-	-	-	-	522,150	-	522,150
Grants and other assistance	-	-	-	-	-	1,048,922	1,048,922	-	20,039	1,068,961
	<u>\$ 5,638,276</u>	<u>\$ 77,807</u>	<u>\$ 17,174,536</u>	<u>\$ 5,304,089</u>	<u>\$ 2,856,393</u>	<u>\$ 1,048,922</u>	<u>\$ 32,100,023</u>	<u>\$ 5,475,200</u>	<u>\$ 2,314,979</u>	<u>\$ 39,890,202</u>

Note 15 - Retirement Plan

USSA has a defined contribution plan covering substantially all employees under section 401(k) of the Internal Revenue Code. The plan provides that employees who have attained the age 21 and completed one month of service can voluntarily contribute up to the maximum contribution allowed by the IRS. The Companies can, at its discretion, make a contribution to the plan. The plan includes an auto-enrollment provision whereby all newly eligible employees are automatically enrolled in the plan unless they affirmatively elect not to participate in the plan. The Companies made 2% matching contributions to the Plan until May 28, 2021, at which time the amount was increased to 3%. Automatically enrolled participants have their deferral rate set at 3% of eligible compensation (previously was 2% until May 28, 2021) and their contributions invested in a designated age-based fund until changed by the participant. For the years ended April 30, 2022 and 2021, there were \$288,515 and \$204,174 of employer contributions to the plan, respectively.

Note 16 - Legal Claims and Commitments

The Companies are involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate liability, if any, will not have a material effect on the Companies' combined/consolidated financial position or results of activity.



Supplementary Information
April 30, 2022

United States Ski and Snowboard and Affiliated Entities

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Financial Position
April 30, 2022

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Assets							
Current Assets							
Cash and cash equivalents	\$ 2,499,509	\$ 1,612	\$ 7,725,387	\$ 50	\$ 697,579	\$ -	\$ 10,924,137
Accounts receivable, net	1,720,735	569,676	61,047	-	-	-	2,351,458
Contributions receivable	-	-	30,000	-	-	-	30,000
Related party receivable	14,578,934	-	654,034	-	582,770	(15,815,738)	-
Inventories	-	81,626	-	-	-	-	81,626
Prepaid expenses	560,536	97,365	51,500	-	-	-	709,401
Total current assets	19,359,714	750,279	8,521,968	50	1,280,349	(15,815,738)	14,096,622
Endowment Investments	-	-	-	62,018,410	-	-	62,018,410
Quasi Endowment and Purpose-Restricted Investments	-	-	-	2,405,454	-	-	2,405,454
Contributions Receivable	-	-	739,999	-	-	-	739,999
Property and Equipment, Net	417,260	229,721	125	-	15,396,545	-	16,043,651
Other Assets	1,347,479	3,366	-	-	-	(100)	1,350,745
	<u>\$ 21,124,453</u>	<u>\$ 983,366</u>	<u>\$ 9,262,092</u>	<u>\$ 64,423,914</u>	<u>\$ 16,676,894</u>	<u>\$ (15,815,838)</u>	<u>\$ 96,654,881</u>

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Financial Position
April 30, 2022

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Liabilities and Net Assets							
Current Liabilities							
Accounts payable	\$ 719,461	\$ 322,849	\$ 246,582	\$ -	\$ -	\$ -	\$ 1,288,892
Related party payable	582,770	12,719,887	2,505,729	7,352	-	(15,815,738)	-
Accrued liabilities	689,843	1,188,515	59,125	-	50,577	-	1,988,060
Current maturities of long-term debt	-	-	-	-	342,501	-	342,501
Deferred revenue	479,155	228,992	1,852,952	-	-	-	2,561,099
Total current liabilities	2,471,229	14,460,243	4,664,388	7,352	393,078	(15,815,738)	6,180,552
Long-Term Debt, Less Current Maturities	-	-	-	-	14,803,378	-	14,803,378
Deferred Revenue	-	-	2,994,250	-	-	-	2,994,250
Total liabilities	2,471,229	14,460,243	7,658,638	7,352	15,196,456	(15,815,738)	23,978,180
Net Assets							
Without donor restrictions							
Undesignated	18,653,224	(13,476,877)	1,444,788	-	1,480,438	(100)	8,101,473
Designated by the board as quasi endowment	-	-	-	1,950,536	-	-	1,950,536
With donor restrictions							
Purpose and time restrictions	-	-	158,666	454,918	-	-	613,584
Purpose restrictions - endowment earnings	-	-	-	2,737,110	-	-	2,737,110
Perpetual in nature - endowments	-	-	-	59,273,998	-	-	59,273,998
Total net assets	18,653,224	(13,476,877)	1,603,454	64,416,562	1,480,438	(100)	72,676,701
	\$ 21,124,453	\$ 983,366	\$ 9,262,092	\$ 64,423,914	\$ 16,676,894	\$ (15,815,838)	\$ 96,654,881

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Activities
Year Ended April 30, 2022

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Changes in Net Assets Without Donor Restrictions							
Revenue and support							
Sponsorship contracts and rights fees							
Revenue	\$ 11,997,004	\$ 4,166,910	\$ -	\$ -	\$ -	\$ (1,437,440)	\$ 14,726,474
Fulfillment expense	(5,811,208)	(2,889,272)	-	-	-	1,437,440	(7,263,040)
	<u>6,185,796</u>	<u>1,277,638</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>7,463,434</u>
Contributions and fundraising activities							
Revenue	-	12,592,895	17,272,308	-	-	(12,592,895)	17,272,308
Fulfillment expense	-	-	(16,797,451)	-	-	12,592,895	(4,204,556)
	<u>-</u>	<u>12,592,895</u>	<u>474,857</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>13,067,752</u>
Self-funded regional programs							
Revenue	296,743	-	-	-	-	-	296,743
Fulfillment expense	(296,743)	-	-	-	-	-	(296,743)
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Membership and competition dues and fees	6,230,307	5,201	-	-	-	-	6,235,508
Grants from United States Olympic and Paralympic Committee	6,406,273	5,930,200	-	-	-	(5,930,200)	6,406,273
Grants from COE	750,000	-	-	-	-	(750,000)	-
Grants from USSAIF	74,198	-	-	-	-	-	74,198
Athletic grant from endowment	1,797,414	-	-	-	-	-	1,797,414
Gain on forgiveness of Paycheck Protection Program (PPP) Loan	2,010,027	-	-	-	-	-	2,010,027
Other revenue (expense), net	2,490,043	158,825	5,185	-	-	(1,992,000)	662,053
Net assets released from donor restrictions	-	-	434,068	785,649	-	-	1,219,717
	<u>-</u>	<u>-</u>	<u>434,068</u>	<u>785,649</u>	<u>-</u>	<u>-</u>	<u>1,219,717</u>
Net revenue and support available for programs and administration	<u>25,944,058</u>	<u>19,964,759</u>	<u>914,110</u>	<u>785,649</u>	<u>-</u>	<u>(8,672,200)</u>	<u>38,936,376</u>

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Activities
Year Ended April 30, 2022

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Costs of programs and administration							
Elite team athletic programs	\$ (932,500)	\$ (17,621,757)	\$ (250,004)	\$ -	\$ (1,293,452)	\$ -	\$ (20,097,713)
Domestic athletic programs	(10,128,212)	(1,080,007)	-	-	-	5,930,200	(5,278,019)
Events	(4,884,055)	-	-	-	-	-	(4,884,055)
General and administration	(9,287,951)	(1,976,173)	(192,000)	-	2,196,000	1,992,000	(7,268,124)
Grants	-	-	(472,106)	(785,649)	(750,000)	750,000	(1,257,755)
	<u>(25,232,718)</u>	<u>(20,677,937)</u>	<u>(914,110)</u>	<u>(785,649)</u>	<u>152,548</u>	<u>8,672,200</u>	<u>(38,785,666)</u>
Change in undesignated net assets from operations	<u>711,340</u>	<u>(713,178)</u>	<u>-</u>	<u>-</u>	<u>152,548</u>	<u>-</u>	<u>150,710</u>
Change in endowment funds							
Grants to scholarship program	-	-	-	(244,798)	-	-	(244,798)
Grants to athletic programs	-	-	-	(1,797,414)	-	-	(1,797,414)
Net assets released from restriction pursuant to endowment spending-rate distribution formula	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,042,212</u>	<u>-</u>	<u>-</u>	<u>2,042,212</u>
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Change in value of interest-rate swap	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>21,336</u>	<u>-</u>	<u>21,336</u>
Change in undesignated net assets	<u>711,340</u>	<u>(713,178)</u>	<u>-</u>	<u>-</u>	<u>173,884</u>	<u>-</u>	<u>172,046</u>
Changes in designated net assets							
USSAIF net investment income	-	-	-	7,936	-	-	7,936
USSAIF grant to athletic program	<u>-</u>	<u>-</u>	<u>-</u>	<u>(74,198)</u>	<u>-</u>	<u>-</u>	<u>(74,198)</u>
Change in designated net assets	<u>-</u>	<u>-</u>	<u>-</u>	<u>(66,262)</u>	<u>-</u>	<u>-</u>	<u>(66,262)</u>
Change in net assets without donor restrictions	<u>711,340</u>	<u>(713,178)</u>	<u>-</u>	<u>(66,262)</u>	<u>173,884</u>	<u>-</u>	<u>105,784</u>

United States Ski and Snowboard and Affiliated Entities
Combining/Consolidating Statement of Activities
Year Ended April 30, 2022

	United States Ski and Snowboard Association	United States Ski Team, Inc.	United States Ski Team Foundation	USSA Investment Fund	Center of Excellence Properties Fund	Eliminations	Combined/ Consolidated Balance
Changes in Net Assets With Purpose and Time Restrictions							
Scholarship contributions received	\$ -	\$ -	\$ 592,734	\$ -	\$ -	\$ -	\$ 592,734
Net assets released from donor restrictions	-	-	(434,068)	(785,649)	-	-	(1,219,717)
Net investment loss	-	-	-	(61,890)	-	-	(61,890)
Change in net assets with purpose and time restrictions	-	-	158,666	(847,539)	-	-	(688,873)
Changes in Net Assets With Donor Restrictions - Endowment							
Net assets released from restriction pursuant to endowment spending-rate distribution formula	-	-	-	(1,256,563)	-	-	(1,256,563)
Net investment return	-	-	-	124,246	-	-	124,246
Endowment contributions	-	-	-	4,255,719	-	-	4,255,719
Changes in net assets with donor restrictions - endowment	-	-	-	3,123,402	-	-	3,123,402
Change in Net Assets	711,340	(713,178)	158,666	2,209,601	173,884	-	2,540,313
Net Assets (Deficit), Beginning of Year	17,941,884	(12,763,699)	1,444,788	62,206,961	1,306,554	(100)	70,136,388
Net Assets (Deficit), End of Year	<u>\$ 18,653,224</u>	<u>\$ (13,476,877)</u>	<u>\$ 1,603,454</u>	<u>\$ 64,416,562</u>	<u>\$ 1,480,438</u>	<u>\$ (100)</u>	<u>\$ 72,676,701</u>